FY20 Consolidated Rail Infrastructure and Safety Improvements (CRISI) Grants NOFO Webinar

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May 7, 2020

Agenda

- 1 FY20 CRISI Program Overview
- 2 NOFO Overview and How to Apply
- 3 Best Practices
 - Project Narrative
 - Statement of Work (SOW)
 - Benefit-Cost Analysis (BCA)
 - Environmental Readiness
- 4 Recap & Reminders
- 5 Q&A



Grant Purpose

• To fund projects that improve the safety, efficiency, and/or reliability of intercity passenger and freight rail systems

CRISI – Recent & Upcoming Funding Opportunities

		FY16	FY17	FY18	FY19	FY20				
	Authorization	\$98	\$190	\$230	\$255	\$330				
	Appropriation	_	\$68	\$592.5	\$255	\$325				

Authorization & Appropriations (M)

Status of Funding Opportunities

Year	Available Funding (M)	Status					
FY17	\$65		Awards announced February 2019				
FY18 (PTC)	\$250		Awards announced August and December 2018				
FY18	\$318		Awards announced June 2019				
FY19	\$244		Awards announced March 12, 2020				
FY20	\$311	NOFO published April 20, 2020; app. due June 19,					



Eligible Applicants

- State entities
- Public agencies or publicly chartered authorities
- Local governments
- Amtrak or other intercity passenger rail carrier
- Class II or III railroads
- Any rail carrier or equipment manufacturer in partnership with at least one state entity, public agency, and/or local government
- The Transportation Research Board (TRB)
- A university transportation center engaged in rail-related research
- A non-profit labor organization



Eligible Project Criteria

- Wide Range of Rail Capital Projects
 - Congestion mitigation
 - Ridership growth facilitation
 - Enhancements to multimodal connections
 - Improvements to short-line or regional railroad infrastructure
- Railroad Safety Technology
- Track, Station, and Equipment Improvements for Intercity Passenger Rail
- Grade Crossing Improvements
- Rail Line Relocation and Improvement

- Regional, State, Corridor Planning and Environmental Analyses
- Safety Programs and Institutes
- Research, Workforce Development, and Training

At least 25% of funds is reserved for rural projects

\$45M is set aside for new intercity passenger rail route right-of-way acquisition, track, or track structure projects



Non-Federal Match Requirements

- Federal share of total costs shall not exceed 80 percent
- First 20 percent of non-Federal match is limited to cash contributions
- In-kind contributions will be accepted beyond the first 20 percent

Selection Preferences for Matching Funds

- 50 percent or greater non-Federal match
- Non-Federal shares consisting of funding from multiple sources, demonstrating broad participation and cost sharing from affected stakeholders

Average matching percent of selected projects in FY19 round was 58%

Evaluation Criteria

- Technical Merit: Readiness, private sector participation, consistency with planning documents
- Project Benefits: Effects on system performance, safety, integration with other modes, ability to meet demand

Selection Criteria

- **Preference** for higher matching funds from multiple sources, maximized net benefits, and private sector participation
- Key Departmental Objectives:
 - Supporting Economic Vitality
 - Leveraging Federal Funding
 - Preparing for Future Operations/Maintenance Costs
- Innovative Approaches to Safety and Project Delivery
- Accountability



NOFO Overview and How to Apply



What is a NOFO?

Notice of Funding Opportunity (NOFO)

A Notice of Funding Opportunity (NOFO):

- Announces the grant opportunity
- Contains details about the application requirements and procedures to request Federal funding for eligible projects



What information is in a NOFO?

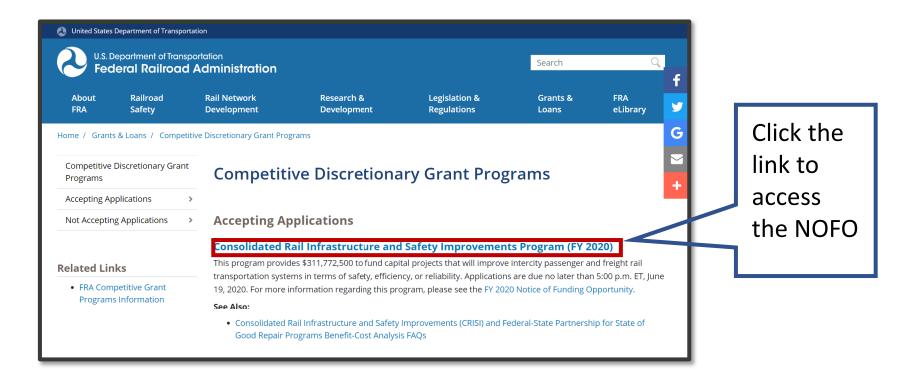
Key Parts of a NOFO

- Program summary
- Key Dates
- Addresses
- FRA Contact Information
- Table of Contents
 - Program Description
 - Federal Award Information
 - Eligibility Information
 - Application and Submission Information
 - Application Review Information
 - Federal Award Administration Information
 - Federal Awarding Agency Contacts

Where do I start?

Check the FRA Discretionary Competitive Grant Program webpage

• <u>https://railroads.dot.gov/grants-loans/competitive-discretionary-grant-programs/competitive-discretionary-grant-programs</u>





Where is the FY20 CRISI Program NOFO?

N AT	TIONAL CHIVES FEDERAL REGISTER The Daily Journal of the United States Government	A R R R R R R R R R R R R R R R R R R R
Infr	ice of Funding Opportunity for Consolidate astructure and Safety Improvements we by the Federal Railroad Administration on 04/20/2020	Notice ed Rail
	comments on this document are being accepted at Regulations.gov.	SUBMIT A FORMAL COMMENT
	PUBLISHED DOCUMENT AGENCY: Federal Railroad Administration (FRA), Department of Transportation (DOT).	DOCUMENT DETAILS Printed version: PDF Publication Date:
	ACTION: Notice of Funding Opportunity (NOFO or notice).	04/20/2020 Agencies: Federal Railroad Administration Dates: Applications for funding under mis solicitation are due no late
	This notice details the application requirements and procedures to obtain grant funding for eligible projects under the Consolidated Rail Infrastructure and Safety Improvements (CRISI) Program. CRISI Program funding under this notice is provided by the Further Consolidated Appropriations Act, 2020 (2020 Appropriation). The opportunities described in this notice are made available under Catalog of Federal Domestic Assistance (CFDA) number 20.325, "Consolidated Rail Infrastructure and Safety Improvements."	than 5:00 p.m. ET, June 19, 2020: Applications received after 5:00 p.m. ET on June 19, 2020 will not be considered for funding. Incomplete applications will not be considered for funding. See Section D of this notice for additional information on the application process



Where do I find "How to Apply" information?

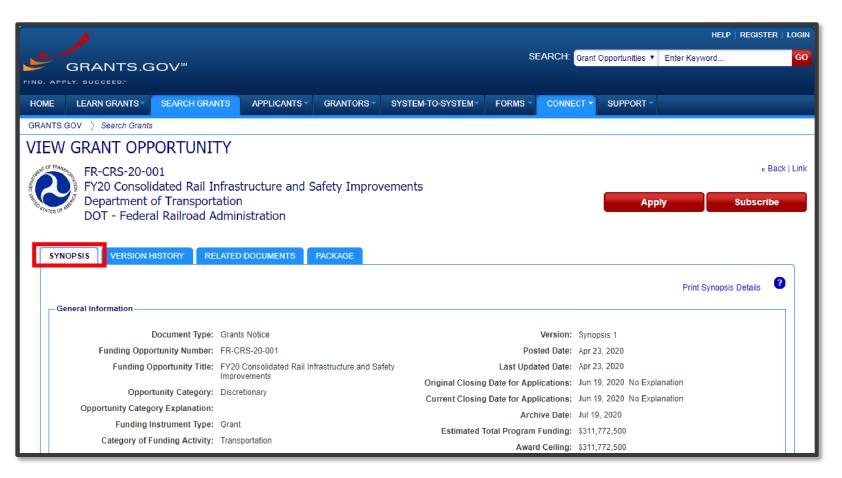
Search grants on **Grants.gov:**

FIND. APP	GRANTS.G	3OV [™]				SE	EARCH: G	rant Opport	unities V Ent	er Keyword	GO
HOME	LEARN GRANTS -	SEARCH GRANTS	APPLICANTS -	GRANTORS -	SYSTEM-TO-SYSTEM*	Forms 🔻	CONNEC	T - Sup	Port 🔻		
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OPPORTU	JNITY STATUS:	SEARCH	Opportunity Nur		Opportunity Titl	e		Agency	Opportunity Status	Posted Date ↓	Close Date
Foreca			FR-CRS-20-001	FY20 Cons	olidated Rail Infrastructure an	d Safety Impro	ovements	DOT-FRA	Posted	04/23/2020	06/19/2020
 Poster Closer Archiv 	d (0)										
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What is the Synopsis?

Summary information about the grant opportunity in Grants.gov:





How do I Apply?

Key Steps

- Obtain a Dun and Bradstreet number (DUNS)
- **Register early** in the Federal government's System for Award Management (SAM)
 - NOTE: SAM registration can take up to 2 weeks
- For Grants.gov, complete an Authorized Organization Representative profile and create a username and password
- Submit an application addressing all requirements outlined in the NOFO



What do I include in my application?

Required Documents

- Project Narrative
- Statement of Work
- Environmental Compliance Documentation
- Benefit-Cost Analysis



What forms are required?

Required Forms

- SF424 (Application for Federal Assistance)
 - *Either*: SF 424A or 424C- Budget info for Non-Construction OR Construction
 - *Either*: SF 424B or 424D Assurances for Non-Construction OR for Construction
- FRA's Additional Assurances and Certifications
- SF LLL: Disclosure of Lobbying Activities



Where do I find additional information and help?

Find **Additional Information** about the grant opportunity in Grants.gov at the bottom of the Synopsis page:

Agency Name:	DOT/Federal Railroad Administration
Description:	The purpose of the CRISI Program is to assist in funding projects that improve passenger and freight rail transportation safety, efficiency, and reliability. At least \$63,750,000 will be made available for Rural Projects as required by 49 U.S.C. 22907.
Link to Additional Information	FY 2019 Consolidated Rail Infrastructure and Safety Improvements (CRISI)
Grantor Contact Information:	If you have difficulty accessing the full announcement electronically, please contact:
	Grants.gov Contact Center Phone Number: 1-800-518-4726
_	Hours of operation are 24 hours a day, 7 days a week. The contact center is closed on federal holidays. support@grants.gov
	Grants.gov Customer Support



Application Review and Selection Process

1. Intake and Eligibility

Each application is reviewed for completeness and eligibility to determine which applications move to the evaluation stage



Final funding decisions are made by taking into account the evaluation and selection criteria outlined in the NOFO



2. Evaluation

Each complete and eligible application is evaluated by a panel of DOT subject matter experts using criteria outlined in the NOFO



FRA press release announces selections approximately 4 to 5 months following application due date



Best Practices



Best Practices – Helpful Hints

- Read the Notice of Funding Opportunity (NOFO) completely and carefully to understand the criteria for eligibility and selection, and what information each application must include
- FRA has identified three primary areas where applications not selected for funding typically demonstrate deficiencies:
 - Project Narrative
 - Statement of Work (SOW)
 - Benefit-Cost Analysis (BCA)

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Notice of Funding Opportunity for Consolidated Rail Infrastructure and Safety Improvements	
A Notice by the Federal Railroad Administration on 07/19/2018	
	<u> </u>
PUBLISHED DOCUMENT	
	DOCUMENT DETA
AGENCY:	Printed version
Federal Railroad Administration (FRA), Department of Transportation (DOT).	PDF
	Publication Dat
ACTION:	Agencies:
Notice of Funding Opportunity (NOFO or notice).	Federal Railroa
	Dates:
SUMMARY:	Applications for this solicitatio
This notice details the application requirements and procedures to obtain grant	than 5:00 p.n
funding for eligible projects under the Consolidated Rail Infrastructure and	2020. Applica after 5:00 p.n
Safety Improvements (CRISI) Program. CRISI Program funding under this	2020 will not
notice is provided by the Further Consolidated Appropriations Act, 2020 (2020	funding. Inco applications
Appropriation). The opportunities described in this notice are made available	considered fo
under Catalog of Federal Domestic Assistance (CFDA) number 20.325,	Section D of additional infe
"Consolidated Rail Infrastructure and Safety Improvements."	application pr
	Document Type





- I. Cover Page
- II. Project Summary
- III. Project Funding
- IV. Applicant Eligibility
- V. Project Eligibility
- VI. Detailed Project Description
- VII. Project Location
- VIII. Evaluation & Selection Criteria
- IX. Project Implementation & Management
- X. Environmental Readiness

- Structure your project narrative in accordance with the outline specified in the NOFO
- ☑ Include all elements identified in the outline
- ☑ Follow the instructions for each element
- ☑ Adhere to 25-page limit



Project Narrative Outline

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☑ Indicate if an application for the project has been submitted previously to another Federal grant program – include the program and year



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- Briefly describe the project in 4 to
 6 sentences, its anticipated
 benefits, and the transportation
 challenges the project will address
- Think of this section of the application as your elevator pitch for the project to the DOT Secretary and FRA Administrator



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☑ Only include eligible costs

- ☑ Specify each source of non-Federal match
- Provide details about in-kind match
- ☑ Indicate public- vs. private-sector match
- Describe the non-Federal funding arrangements
- Attach funding commitment letters
- Identify if the proposed match will not be available until a certain date or if funds must be spent by a deadline



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- Thoroughly discuss the transportation challenges and benefits
- ✓ Include data to support project benefits
- ☑ Describe how project components are related and will be sequenced
- ☑ Include photographs or diagrams
- ☑ Identify all host railroads, operators, and beneficiaries



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- ☑ Identify cities, counties, and states where project is located
- \blacksquare Include a map of the project
- ☑ Identify railroad mileposts
- For grade crossing projects, include the U.S. DOT National Highway-Rail Crossing Inventory number



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- ✓ Include a separate section in the project narrative focused on how the project meets each of the evaluation and selection criteria
- ☑ <u>DO NOT</u> rely solely on the contents of the "detailed project description" section to satisfy this requirement — it is OK to repeat key points in this section
- Quantify benefits whenever possible



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- Highlight applicant's past experiences managing and overseeing similar projects, including FRA- or DOT-funded projects
- Describe expected arrangements for project contracting, contract oversight, change-order management, risk management, and conformance with Federal requirements for progress reporting



Project Narrative Outline

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 ☑ Document environmental work, either initiated or completed



Best Practices – Statement of Work



Best Practices – Statement of Work (SOW)

Federal Railroad Administration

U.S. Department of Transportation August 30, 2016 (final)

CAPITAL COST ESTIMATING

GUIDANCE FOR

PROJECT SPONSORS

- ☑ Utilize FRA's Standard Cost Categories as a way to organize the scope of work and budget
 - <u>https://railroads.dot.gov/rail-network-</u> <u>development/training-guidance/capital-cost-</u> <u>estimating-guidance</u>
- ☑ Ensure consistency among the project narrative, statement of work, benefit-cost analysis, and other application materials

FRAMAIN WORKSHEET Grantee Name											
				- Today's Date							
Project	Name and Location: Rail Project A, Two cities with rural	Yr of Base Year \$							2014		
Current	Phase : Final Design, Ready to Procure Construction		f Revenue Ops	2017							
						Base Ye	ar Dollars			YOE Dollars	
Standard Cost Category		Unit	Quantity	Without Contingency (X000)	Allocated Contingency (X000)	TOTAL (X000)	Unit Cost (X000)	Percent of Construction Cost	Percent of Total Project Cost	Total (X000) (from Inflation Worksheet)	
10	Guideway & Track Elements	Lineal Miles of Guideway	105	1,520,000	140,000	1,660,000	15,810	69%	52%	1,718,100	
10.010	Guideway: At-grade exclusive right-of-way	Lineal Miles of Guideway	100	550,000	50,000	600,000	6,000				
10.020	Guideway: At-grade semi-exclusive (allows cross-traffic)	Lineal Miles of Guideway		0		0		1			
10.030	Guideway: At-grade in mixed traffic	Lineal Miles of Guideway		0		0		1			
10.040	Guideway: Aerial structure	Lineal Miles of Guideway		0		0		1			
10.041	Bridges	Lineal Miles of Guideway		0		0		1			
10.042	Viaduct	Lineal Miles of Guideway		0		0		1			
10.043	Other Structure	Lineal Miles of Guideway		0		0		1			
10.044	Unspecified	Lineal Miles of Guideway		0		0]			
10.050	Guideway: Built-up fill	Lineal Miles of Guideway		0		0]			
10.060	Guideway: Underground cut & cover	Lineal Miles of Guideway		0		0]			
10.061	Cut & Cover Guideway Soft Soils	Lineal Miles of Guideway		0		0					
10.062	Cut & Cover Guideway Hard Soils	Lineal Miles of Guideway		0		0					
10.063	Cut & Cover Guideway Vent Soft Soils	Lineal Miles of Guideway		0		0					
10.064	Cut & Cover Guideway Vent Hard Soils	Lineal Miles of Guideway		0		0]			
10.065	Unspecified	Lineal Miles of Guideway		0		0]			



Best Practices – Statement of Work (SOW)

- Organize the scope of work into discrete and logically sequenced tasks
- ☑ Provide appropriate timing for tasks
- Identify the deliverables required to communicate progress and completion of tasks to FRA
- Check the budget to ensure numbers are consistent with cost information submitted in forms and other areas of the application

STATEMENT OF WORK

[insert applicant/grantee name] [insert project name] [insert NOFA name]

I. BACKGROUND

<u>Instructions</u>: The "Background" section of the SOW is intended to provide a consistent frame of reference to the applicable solicitation and funding source of all grants/cooperative agreements awarded funding by the FRA. This section also provides high-level overview information regarding the project and applicant/grantee. Approximately 3-4 paragraph in length.

II. OBJECTIVE

<u>Instructions</u>: The "Objective" section of the SOW is intended to provide a clear description of the underlying transportation problem that the project will address; the work that will be accomplished under the grant/cooperative agreement; the end-state of the project, and the public benefits that the project is intended to achieve.

III. PROJECT LOCATION

<u>Instructions</u>: The "Project Location" section of the SOW is intended to provide information related to the geographic scope of the project, as well as to identify important related intercity corridors or service. The project location should be specific and detailed. Planning projects should note where the project is likely to be deployed.

IV. DESCRIPTION OF WORK

Instructions: The "Description of Work" section breaks the scope of work for the project into discrete and delineable tasks. If the FRA funded-project is part of a larger effort, describe that larger effort, but link tasks specifically to the FRA-funded portion of the project. Be clear regarding the work to be done in each task and be sure tasks can be linked to deliverables and timelines. Use the guidance below to develop this section.

Task 1: Detailed Project Work Plan, Budget, and Schedule

Task 1 generally includes the following activities/deliverables: the Grantee will prepare a Detailed Project Work Plan, Budget, and Schedule for the follow-on task, which may result in a revised statement of work. The project work plan will describe, in detail, the activities and steps necessary to complete the tasks outlined in the statement of work. The work plan will also include information about the project management approach (including team organisation, team decision-making, roles and responsibilities and interaction with FRA), as well as address quality assurance and quality control procedures. In addition, the work plan will include the project schedule (with grantee and agency review durations), a detailed project budget, and an environmental class of action recommendation memorandum (if applicable). If the Grantee

Best Practices – Benefit-Cost Analysis



BCA – Overview of Steps

- Specify your project's <u>base case</u>, <u>alternate case</u>, and <u>timeline</u>
- Show how your project's <u>alternate case</u> will result in specific effects (i.e., <u>project benefits</u>)
- Break down those effects into the smallest sub-elements possible
- Assign values to the effects using USDOT's BCA Guidance
- Calculate results and Discount to Base Year



BCA – Scope of Analysis

- The base case reflects the status quo i.e., the world as it exists today
- The <u>alternate case</u> (i.e., "build scenario") is the proposed project
 - An application for final design or construction should present a *single* project
 - Multiple projects need multiple analyses
 - Avoided costs of alternatives not taken are NOT benefits
- The <u>timeline</u> must be appropriate for the proposed project
 - Match the useful life of the project, but not longer than 30 years
 - Projects with useful life beyond 30 years will have residual value (stations in particular) → Calculate with straight line depreciation



BCA – Scope of Analysis

- Examine ONLY the differences between the base case and alternate case
- These differences should reflect realistic projections

Examples:

- Intercity passengers will likely change modes if their station is unavailable, while commuters are more likely to divert to another nearby station
- Host railroads will impose speed/weight restrictions before shutting down completely
- Rolling stock will have residual value at the end of its useful life



BCA – Benefits & Costs

- The *marginal* effects of the alternate case are the <u>project benefits</u>
 - Marginal effects are sometimes undesirable consequences, which should be shown as negative dollar amounts
- The total cost of constructing the project *as well as operating and maintaining (O&M) it for the full timeline* are the <u>project costs</u>
 - O&M costs on new equipment and infrastructure are <u>costs</u>
 - Reductions to existing O&M costs are regarded as project <u>benefits</u>
 - <u>Residual value</u> for remaining useful life is a benefit, NOT subtracted from costs



BCA – Development

- Break down effects into the smallest possible sub-elements
- Provide documentation for inputs and growth rates

Example: Replacing a bridge might result in...

- Removal of slow orders, improving travel speed (travel time savings)
- Reduced wait time at the approaches (travel time savings and emissions)
- Decreased delays at nearby sidings along the corridor (travel time savings and emissions)
- Reduced operations and maintenance costs





BCA – Modal Diversion

- Modal diversion is a marginal choice; *ONLY* count marginal benefits
- New/induced users value the service less than existing users (follow USDOT'S *BCA Guidance*)
- Avoided rail-to-highway diversion benefits could involve:
 - Increased pavement and bridge damage
 - Increased harmful emissions
 - Increased congestion on highways
 - Decreased safety
- Avoiding passenger revenue losses are <u>transfers</u>, NOT <u>benefits</u>

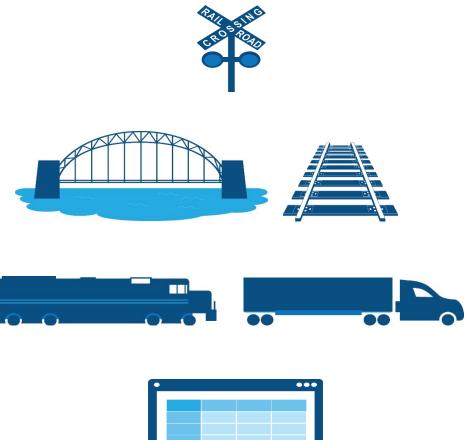




BCA – Guidelines Recap

For FY20 CRISI grant applications:

- Document your assumptions in as much detail as possible
- ✓ If the project has separable elements, report benefits and costs of each sub-project separately
- If your BCA includes modal diversion, include YOUR passenger counts and Annual Average Daily Traffic (AADT)
- Must include an unlocked Excel
 spreadsheet that clearly shows your
 calculations and discounting



BCA – Guidance/Online Resources

- Follow USDOT's BCA Guidance, available at: <u>https://www.transportation.gov/office</u> <u>-policy/transportation-policy/benefit-</u> <u>cost-analysis-guidance</u>
- For rail-specific examples on how to apply the BCA Guidance, refer to FRA's BCA FAQ available at: <u>https://railroads.dot.gov/elibrary/cons</u> <u>olidated-rail-infrastructure-and-safety-</u> <u>improvements-crisi-and-federal-state</u>



Best Practices – Environmental Readiness



Environmental Readiness – NEPA

The environmental process, most commonly referred to as NEPA,* is required of all FRA-grant funded projects to document and substantiate our agency's decision to implement the project

- Submit with your CRISI grant application an approved NEPA document, if available and applicable from FRA, FTA, or FHWA
- If there is no previous NEPA documentation associated with the project, you are encouraged to consider the following in the grant application to the best of your knowledge:
 - Known project location and/or possible impacts to the human (e.g., historic, protected populations, noise and vibration) or natural (e.g., wetlands, air, species/habitat, floodplains) environment
 - Anticipated permitting needs (e.g., construction, Clean Water Act Section 404) or coordination/consultation (e.g., State Historic Preservation Officer)



Environmental Readiness – NEPA

 Rely on FRA's experience and expertise to determine the type of NEPA and level of documentation and coordination appropriate for your project — contact our experts!

Helpful Information Available on FRA's Website

- FRA & NEPA Documentation: <u>https://railroads.dot.gov/rail-network-</u> <u>development/environment/fra-nepa-documentation</u>
- FRA Recommended Trainings & Environmental Resources: <u>https://railroads.dot.gov/rail-network-development/environment/fra-</u> <u>recommended-trainings-environmental-resources</u>

This web page provides links to recorded webinars, trainings, and other resources that will be of assistance in preparing NEPA documents for rail projects



Recap & Reminders



Recap & Reminders

- Always read the NOFO carefully
- Determine what a "successful" project will look like
- Use the checklist with the application requirements in the NOFO as you complete your application
- Address all of the evaluation and selection criteria on which you will be rated
 - By clearly and directly responding to the criteria, your application will be easier to read and evaluate
 - Don't bury key points!





Recap & Reminders

- Verify that all budget figures match corresponding figures cited in different parts of your application package – such as the cover sheet, SOW, Project Narrative, and various forms
 - Numbers in columns and rows should add up properly in budget tables
 - Only include project costs that are expected to be incurred *after* grant selection
- Name key partners, indicate in-place agreements, and include letters of support
- Have an objective "cold reader" i.e., an individual unfamiliar with the grant application review your final document before submission

1	5/4/2020	\$5,000.00	\$425.75	\$100.00	\$525.75	\$509.08	\$16.67	\$4,490.91
2	6/4/2020	\$4,490.92	\$425.75	\$100.00	\$525.75	\$510.78	\$14.97	\$3,980.14
3	7/4/2020	\$3,980.14	\$425.75	\$100.00	\$525.75	\$512.48	\$13.27	\$3,467.6
4	8/4/2020	\$3,467.65	\$425.75	\$100.00	\$525.75	\$514.19	\$11.56	\$2,953.4
5	9/4/2020	\$2,953.46	\$425.75	\$100.00	\$525.75	\$515.90	\$9.84	\$2,437.5
6	10/4/2020	\$2,437.56	\$425.75	\$100.00	\$525.75	\$517.62	\$8.13	\$1,919.94
7	11/4/2020	\$1,919.94	\$425.75	\$100.00	\$525.75	\$519.35	\$6.40	\$1,400.5
8	12/4/2020	\$1,400.59	\$425.75	\$100.00	\$525.75	\$521.08	\$4.67	\$879.5
9	1/4/2021	\$879.50	\$425.75	\$100.00	\$525.75	\$522.82	\$2.93	\$356.6



Grant Lifecycle and Approximate Time Frames







CONTACT US

Federal Railroad Administration 1200 New Jersey Avenue, SE Washington, DC 20590

For more information visit us at www.fra.dot.gov



Connect with us USDOTFRA

Points of Contact:

CRISI Program: Frances Bourne

- Frances.Bourne@dot.gov
- **BCA: Nate Vomocil**
 - Nathan.Vomocil@dot.gov

Environmental Readiness: Andréa Martin

Andrea.Martin@dot.gov

To learn more about FRA Competitive Discretionary Grant Programs, visit: https://www.fra.dot.gov/grants

