





How We Brought Our Project In On Time and On Budget

About NNEPRA

- Partnerships
- Performance
- Promotion



About The Downeaster Expansion Project

- \$38.5m ARRA Project
- First in the ground and first service expansion completed
- 30 Mile Rehabilitation
 - Replaced rail with CWR
 - 32,000 Ties
 - 36 Grade Crossings
 - 2 Station Platforms
- On Budget



Project Importance

- Public Interest
- Private Investment
- Connectivity
- Economic Impacts



3 P's of Project Success

- Planning
- Process
- Personality



Failure was never an option

Planning

- Stakeholder support
- Railroad Workplan
 - Specific Work Elements
- Verified Pricing
- Defined expectations



Process

- Project team
- Fixed price agreement
- Strategic procurements
- Scheduling
- Regular communication
 - Internal & External
- Monitoring





We Took Some Chances

Personality

- Demonstrated appreciation
- Celebrated successes
- Remained committed to excellence
- Stayed accountable





Remember...

At the end of the day, it's not about the project,

it's about the

- People we work with
- People we work for
- People we serve





Keep your eyes on the prize

The Results Will Follow



Thank you



FMI

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